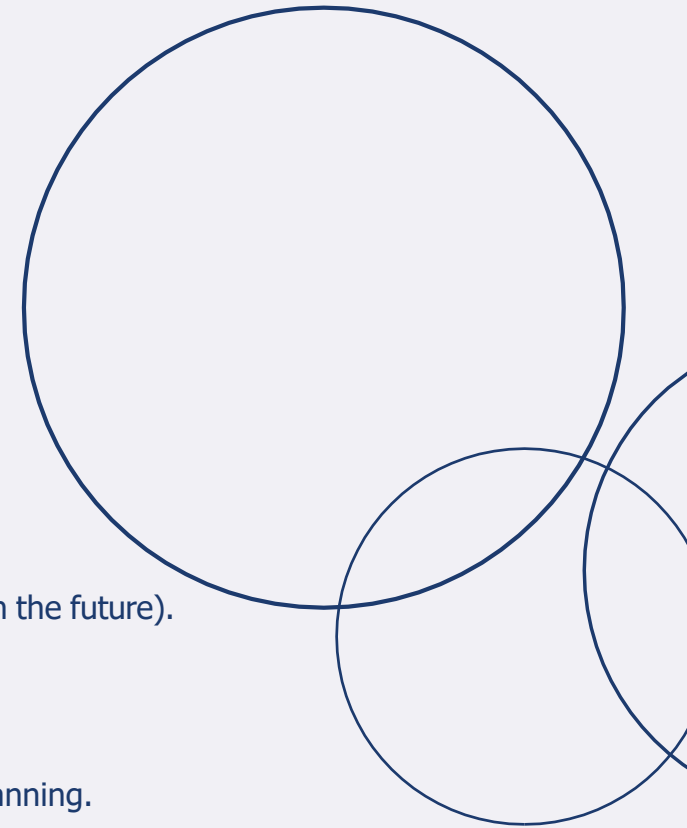


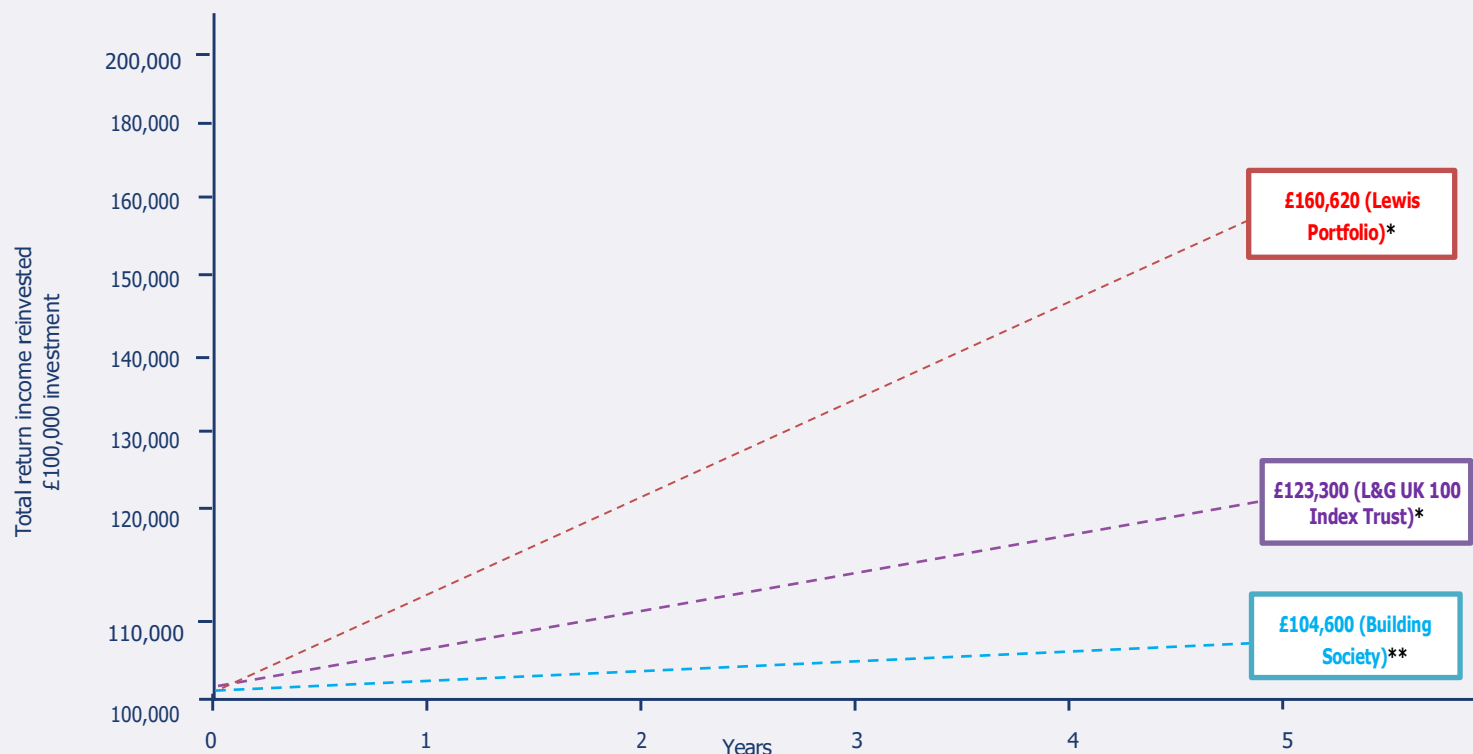
Why Lewis Investment?

- 1 **We have a clear common sense approach to investment.**
- 2 **We look at an investors specific goals and ambitions.**
- 3 **We provide a personal report with our professional recommendations including:**
 -  Asset allocation (how much of your money should be put in what class of investment).
 -  Product allocation (how much of your money should be put in what investment vehicle).
 -  Tax efficiency (ensuring that you make the most of your tax saving opportunities).
 -  Future financial benefit strategy (making the most of your income or capital withdrawals in the future).
- 4 **What is important:**
 1. We are constantly reviewing the investments that we recommend.
 2. Our annual or more frequent meeting ensures a structure to your financial and investment planning.
 3. Portfolio performance (IFA Regulation sheet 2) shows our value when compared with passive investing.
 4. Our qualified adviser knowledge provides you with a safe pair of hands.



OUR INVESTMENT PERFORMANCE

Typical Moderate Portfolio Recommended by Lewis' (over 5 years to 11th January 2019)



Composition of Lewis Portfolio

Stewart Investors Asia Pacific Leaders	20%
Artemis Global Income	25%
Artemis Income	35%
JPMorgan US Equity Income	20%

Lewis Performance Against the FTSE 100 tracker

	1 year	3 years	5 years
FTSE 100 Tracker	-6.4%	30.0%	23.3%
Lewis Recommended Funds	-3.32%	39.1%	60.62%
Variance	-3.08%	+9.1%	+37.32%

This graph contains a simplified simulation of actual cumulative past performance which is not a reliable indicator of future performance.

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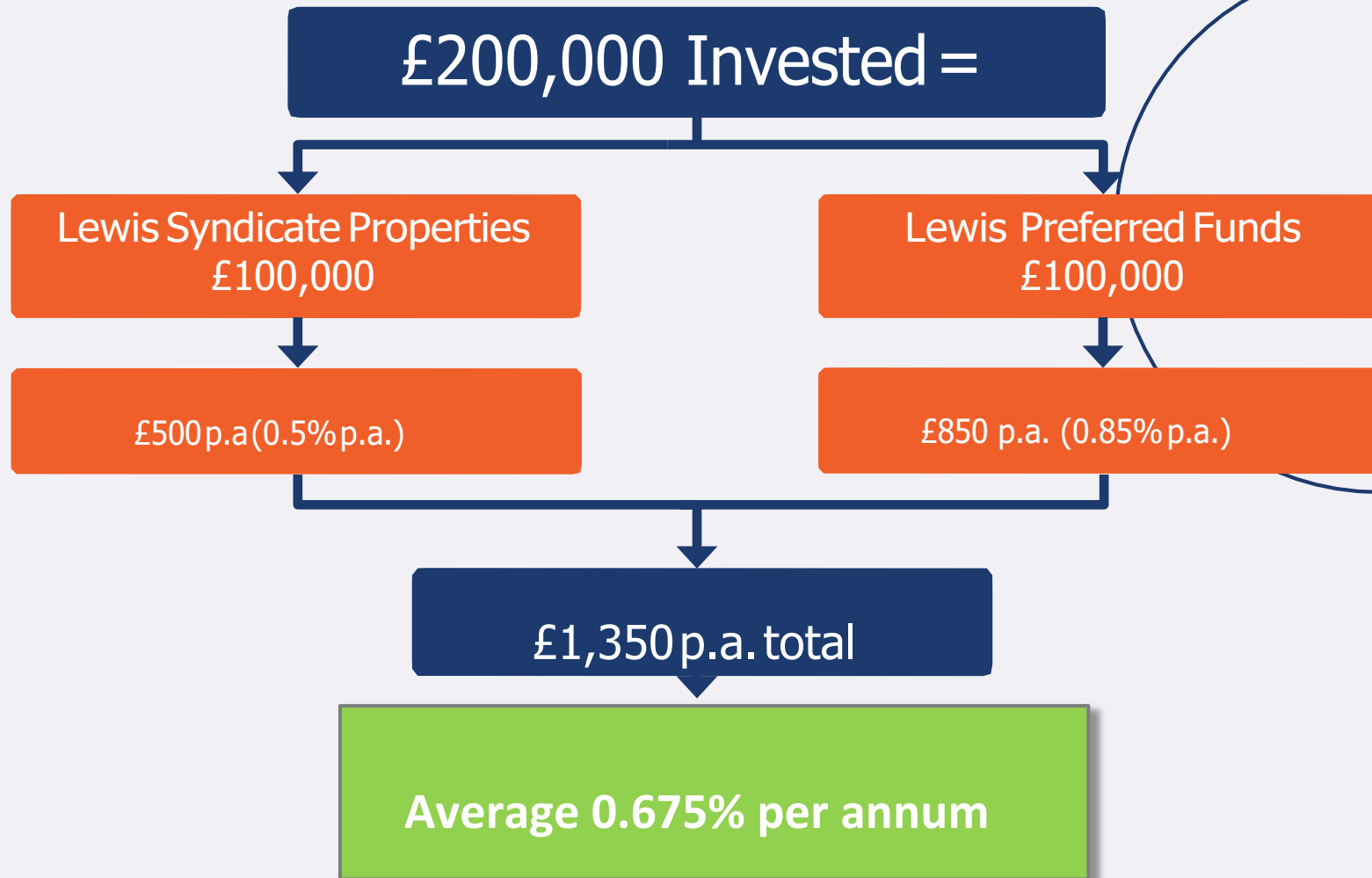
* Source – FE Trustnet January 2019
** Based on compound interest of 0.9%

Past performance is no guarantee of future performance. The value of your investments can go up or down so you may get back less than your initial investment.

Lewis Investment Fees and Services Summary (Excluding Property Syndicates)

Investment Category	Initial Fee	Initial Service	Investment Category	Ongoing Fee	Ongoing Service
Up to £50,000	2.5% e.g. If you invest £40,000 our fee will be £1,000	<ul style="list-style-type: none"> • Full advice and research service 	Up to £50,000	1% p.a. e.g. If your portfolio is valued at £40,000 our fee will be £400 per annum	<ul style="list-style-type: none"> • Lifecycle planning and advice
£50,000 to £250,000	2% e.g. If you invest £100,000 our fee will be £2,000	<ul style="list-style-type: none"> • Personal information collation and analysis 	£50,000 to £2 million	0.85% e.g. If your portfolio was valued at £100,000 our fee will be £850 per annum	<ul style="list-style-type: none"> • Ongoing administration and intermediation
£250,001 to £650,000	1.5% e.g. If you invest £300,000 our fee will be £4,500	<ul style="list-style-type: none"> • Lifecycle planning and advice 			<ul style="list-style-type: none"> • Online client portal facility
£650,001 to £1.25 million	1% e.g. If you invest £1m our fee will be £10,000	<ul style="list-style-type: none"> • Full written report and recommendations 	£2 to £4 million	0.65% e.g. If your portfolio was valued at £3m our fee will be £19,500 per annum	<ul style="list-style-type: none"> • Annual valuation and adviser consultation
£1.25 to £2 million	0.85% e.g. If you invest £1.5m our fee will be £12,750	<ul style="list-style-type: none"> • Application documentation • Processing investments • Online client portal facility 			<ul style="list-style-type: none"> • Constant investment fund monitoring
£2 to £4 million	0.65% e.g. If you invest £3m our fee will be £19,500	<ul style="list-style-type: none"> • Unit Trust to ISA transfer • Fund switches 	In excess of £4 million	0.45% e.g. If your portfolio was valued at £6m our fee will be £27,000 per annum	<ul style="list-style-type: none"> • Plus 6-monthly valuation and adviser consultation for investment category over £2 million
In excess of £4 million	0.45% e.g. If you invest £5m our fee will be £22,500		<ul style="list-style-type: none"> • Access to the self service 'execution only' facility via the online client portal 	Self service access (only available through Cofunds Platform)	0.35% e.g. If your portfolio was valued at £20,000 our fee will be £70 per annum
Transactional costs	1% e.g. If a transfer is £10,000 our fee will be £100 0.5% e.g. If a switch is £15,000 our fee will be £75				

Ongoing Fees for a typical Lewis' proposition investment.



Why Lewis Investment? – some of our clients



These companies trust us!

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